

Internship in Sales

About the Company

Start-Up companies mostly focused on Innovation & Technology, Architecture, and Digital Platforms looking for an intern to join their team.

Students will developed their professional skills thanks to a quality experience in the most innovative companies in Europe, from their first steps in the job market.

Sector:

Innovation & Technology, Architecture, and Digital Platforms

Role Overview:

Responsibilities:

- Services existing accounts, obtains orders, and establishes new accounts by planning and organizing daily work schedule
- Keeps management informed by submitting activity and results reports, such as daily call reports, weekly work plans, and monthly and annual territory analyses.
- Monitors competition by gathering current marketplace information on pricing, products, new products, delivery schedules, merchandising techniques, etc.
- Negotiating all contracts with prospective clients.
- Coordinating sales efforts with marketing programs.

Requirements:

- Understanding of the sales process and dynamics.
- Experience using computers for a variety of tasks.
- Excellent verbal and written communication skills
- Excellent knowledge of MS Office
- Detailed planning and time-management skills
- Great organizational, communication and negotiation skills
- Currently enrolled in Business Administration, Marketing, Economics or related field.

Internship Overview

Internship Name	Sales
Location	Ireland, Portugal, Spain, Malta, Italy
Starting	ASAP
Length	3 to 6 Months
Main working Language	English
Working Hours	35/40 hours week